PACE (PAKISTAN) LIMITED

CONDENSED INTERIM FINANCIAL REPORT (UN-AUDITED) FOR THE PERIOD ENDED MARCH 31, 2016

## VISION

Our vision is to build a future wherein the Pace Group is a household name across the country and is known worldwide for development and marketing of a fine living as well as shopping environment with highest quality and unmatched value-for-money.

## **OUR PRINCIPLES**

We are a Real Estate Development Company committed to achieving the highest industry standards and personal integrity in dealing with our customers, clients, professionals, employees, and the communities we work in.

## MISSION STATEMENT

Formed in 1992, Pace Pakistan's principal mandate is to acquire, develop, sale and manage real estate assets located in major urban environments where real estate demands have increased sharply due to lifestyle changes.

This increased demand together with the real estate expertise from Pace defines the vision and the road map for the company's future. Pace has and will continue to pursue residential, commercial and mixed-use transactions based on these principles with always an eye on strong community relations and integrity.

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## **COMPANY INFORMATION**

**Board of Directors** Shehryar Ali Taseer (Chairman)

Aamna Taseer (CEO) Shehrbano Taseer Imran Hafeez Kanwar Latafat Ali Khan Mohammed Imran Chaudhry Sulaiman Ahmed Saeed Al-Hogani Non-Executive

Non-Executive

Independent

Non-Executive

Non-Executive

Non-Executive

Executive

Executive

Syed Abid Raza

Chief Financial Officer Imran Hafeez

Audit Committee Kanwar Latafat Ali Khan (Chairman)

Shahryar Ali Taseer Shehrbano Taseer Syed Abid Raza

**Human Resource and Remuneration** 

(HR&R) Committee

Shehryar Ali Taseer (Chairman)

Aamna Taseer

Kanwar Latafat Ali Khan

Company Secretary Sajjad Ahmad

**Auditors** A.F. Ferguson & Co.

**Chartered Accountants** 

**Legal Advisers** M/s. Imtiaz Siddiqui & Associates

Bankers Allied Bank Limited

Albaraka Bank (Pakistan) Limited

Askari Bank Limited Bank Alfalah Limited Faysal Bank Limited Habib Bank Limited KASB Bank Limited National Bank of Pakistan NIB Bank Limited

NIB Bank Limited Silk Bank Limited Soneri Bank Limited

Pair Investment Company Limited

The Bank of Punjab United Bank Limited

Registrar and Shares Transfer Office THK Associates (Pvt.) Limited

Ground Floor

State Life Building No.3,

Dr. Zia-ud-Din Ahmed Road Karachi

**(**021) 111-000-322

**Registered Office/Head Office** 2<sup>nd</sup> Floor, P

2<sup>nd</sup> Floor, Pace Shopping Mall Fortress Stadium, Lahore Cantt

Lahore, Pakistan

**1** (042)-36623005/6/8

Fax: (042) 36623121, 36623122

## **DIRECTORS' REPORT**

Pace Pakistan Limited
For the nine months ended March 31, 2016

The directors of your company are presenting their report to the shareholders together with the financial information for the nine months ended March 31, 2016.

## General Economic Overview:

Global economic growth during the outgoing year has witnessed some continuing signs of improvement with a pick-up in high-income economies along with some improvement in developing countries.

The year 2014-15 ended with sharp improvement in the external account, as the sudden fall in international oil prices along with strong growth in remittances helped contain the current account deficit. The disbursement of tranches from the IMF and successful issue of Sukuk Bond in the international market swelled the foreign exchange reserves to a comfortable level.

## Real Estate and construction sector overview:

The contribution of construction in industrial sector is 12.0 percent and in GDP it contributes 2.4 percent and provides employment opportunities to 7.33 percent of labor force. This sub-sector is considered one of the potential components of industries. The construction sector has recorded a growth of 7.0 percent against the growth of 7.2 percent last year.

Pakistan's construction industry has been expanding significantly on back of rising infrastructure activities, increasing demand from housing sector, and construction recovery. The outlook is positive for 2015-16 ahead of an expected cut in interest rate, and falling oil, coal and electricity prices. Even, an expected cut of 22 percent in the public sector development spending in near future is unlikely to slowdown the progress of the construction industry.

## Company Performance and Financial Overview:

Comparison for the results of the nine months ended March 31, 2016 as against March 31, 2015 is as follows:

	Rupees in '000' Quarter Ended Jan-Mar		Rupees i Nine month Jul-N	s Ended
	2016	2015	2016	2015
Sales	82,278	47,095	231,958	282,702
Cost of sales	(67,458)	(40,088)	(249,480)	(254,222)
Gross profit/(loss)	14,820	7,007	(17,522)	28,480
Other income	5643	5,450	620,036	17,628
Finance cost	(39,759)	(51,932)	(128,218)	(168,535)
Net profit/loss before tax	(50,632)	(96,989)	297,931	(283,639)
Net profit/loss after tax	(50,632)	(95,989)	238,676	(285,995)
Earnings/loss per share- basic and diluted	(0.18)	(0.35)	0.86	(1.03)

During the period, the decrease in sales by 18% is due to decrease in the percentage of stage of completion of the Pace Tower project resulting from increase in estimated cost of completion of the said project. Further, there are no sales during the period of the completed shops. The main reason for substantial increase in other income is due to settlement of loans of banks against inventory of the Company at market rate. The differential of the transaction amounting to Rs. 273.9 million is treated as gain in other income. Finance cost relating to settled loans of amounting to Rs. 325.36 million was also waived during the period.

## Status of Financial obligations:

The current portion of long term loans has decreased due to the fact that the Company has settled its Long Term liability through settlement agreements between Pace Pakistan Limited and the Banks (National Bank of Pakistan, Habib Bank Limited and Al-Baraka Bank). In this regard the Company has received consideration against its properties and settled its outstanding debt.

Further the remaining amount payable to financial institutions and lenders in respect of company's borrowings is currently in overdue status because of the non-repayment of loans and accrued markup owing to the limited cash flows available to the company at the beginning of the year, however we look forward to repay our commitments and obligations towards our financial lenders in near future as the construction and sales in respect of Pace Tower has already begun. Moreover rescheduling/settlements of the debts and financial obligations are in process and management is hopeful to complete it on favorable terms in near future.

## Company's ability to continue as a Going Concern:

At the reporting date that the current liabilities of the Company have exceeded its current assets by Rs 2,465.690 million and the reserves of the Company have been significantly depleted. The Company has not been able to meet various obligations towards its lenders, including repayment of principal and markup thereon in respect of its borrowings. As a consequence, the Company has also been unable to realize its existing receivables from customers and is facing difficulties in sale of its inventory, being encumbered against its borrowings. These conditions raise significant doubts on the Company's ability to continue as a going concern.

However Company has successfully completed the settlement transactions with its following lenders:

The National Bank and the Company entered into the Liabilities Settlement Agreement for full and final settlement of Bank's portion of Syndicate Term Finance Facility ('STFF') along with their accrued markup aggregating to Rs 398.711 million against property situated at Pace Towers.

The Habib Bank and the Company entered into Liabilities Settlement Agreement for settlement of Bank's portion of STFF along with the accrued markup aggregating to Rs 178.809 million against property situated at Pace Towers and Pace Model Town (extension). In accordance with the agreement, the Bank will purchase the aforementioned properties form the Company for a consideration of Rs 106.895 million and waive accrued markup of Rs 71.914 million.

The AL Baraka Bank and the Company entered into Liabilities Settlement Agreement for settlement of entire principal along with the accrued markup aggregating to Rs 398.562 million against property situated at Pace Towers. In accordance with the agreement, the Bank will purchase the aforementioned properties form the Company for a consideration of Rs 242.291 million and waive accrued markup of Rs 156.271 million.

Further The PAIR Investment Company Limited (PAIR) has offered, which the company has accepted to settle and restructure the entire principal and accrued mark up as follows:

Settlement of Rs 138.750 million inclusive of mark up of Rs 42.307 million against the properties at mezzanine floor and basement of Pace Towers measuring 6,000 square feet and PAIR to vacate its charge to the extent of Rs 120.85 million on MM Alam plaza. Restructuring of Rs 15.950 million on the following terms:

- 1. Amount of loan will be secured against charge at MM Alam plaza with 25% Margin.
- Repayment in 20 equal installments starting from September 01, 2017.

## Change in Board of directors:

During the period covered by our report, there is no change in the constitution of Board since the last reporting period.

We thank our employees, for their hard work and strong commitment to our Company. We are grateful for the confidence our investors have placed in us in this time of need and we ensure to continue our efforts and struggle to turnaround the situation and to produce improving results for shareholders in the near future.

For and on behalf of the Board of Directors

Lahore April 25, 2016 Mrs. Aamna Taseer Chief Executive Officer

# PACE (PAKISTAN) LIMITED CONDENSED INTERIM BALANCE SHEET (UN-AUDITED) AS AT MARCH 31, 2016

		March 31, 2016 Un-audited	June 30, 2015 Audited
	Note	(Rupees in t	housand)
EQUITY AND LIABILITIES			
SHARE CAPITAL AND RESERVES			
Authorised capital 600,000,000 (June 30, 2015: 600,000,000) ordinary shares of Rs 10 each		6,000,000	6,000,000
Issued, subscribed and paid up capital 278,876,604 (June 30, 2015: 278,876,604)			
ordinary shares of Rs 10 each		2,788,766	2,788,766
Reserves Accumulated loss		272,097	272,258
Accumulated loss		(897,072) 2,163,791	(1,135,748) 1,925,276
NON-CURRENT LIABILITIES		2,100,701	1,020,270
Long term finances - secured	6	-	-
Redeemable capital - secured (non-participatory)	7	-	-
Liabilities against assets subject to finance lease Foreign currency convertible bonds - unsecured	8	-	-
Deferred liabilities	0	40,770	35,595
Defende nasintes		40,770	35,595
CURRENT LIABILITIES			
Advances against sale of property		306,537	231,933
Current portion of long term liabilities		3,280,644	3,807,176
Short term finance - secured	9	96,443	96,443
Creditors, accrued and other liabilities		323,664	291,120
Accrued finance cost		1,063,659 5,070,947	1,368,075 5,794,747
CONTINGENCIES AND COMMITMENTS	10	-	-
		7,275,508	7,755,618

The annexed notes 1 to 24 form an integral part of this condensed interim financial information.

LAHORE CHIEF EXECUTIVE

## 2016 2015 **Un-audited** Audited (Rupees in thousand) Note **ASSETS NON-CURRENT ASSETS** Property, plant and equipment 11 458,960 459,578 Intangible assets 6,212 6,609 12 3,421,430 Investment property 3,340,293 13 851,168 851,328 Investments Long term advances and deposits 13,619 13,619 Deferred taxation 4,670,251 4,752,564 **CURRENT ASSETS** 1,909,110 2,184,422 Stock-in-trade 14 676,181 Trade debts - unsecured 605,432 Advances, deposits, prepayments and other receivables 80,736 85,740 55,556 Income tax recoverable 6,193 Cash and bank balances 3,785 1,155 3,003,054 2,605,257 7,275,508 7,755,618

March 31,

June 30,

# PACE (PAKISTAN) LIMITED CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED) FOR THE QUARTER AND NINE MONTHS ENDED MARCH 31, 2016

		Quarter	ended	Nine mor	nths ended
		March 31, 2016 Un-audited	March 31, 2015 Un-audited	March 31, 2016 Un-audited	March 31, 2015 Un-audited
	Note		(Rupees in		
Sales	15	82,278	47,095	231,958	282,702
Cost of sales	16	(67,458)	(40,088)	(249,480)	(254,222)
Gross (loss) / profit		14,820	7,007	(17,522)	28,480
Administrative and selling expenses		(31,336)	(35,530)	(125,446)	(107,668)
Other income	17	5,643	5,450	620,036	17,628
Other operating expenses		-	(21,983)	(50,919)	(53,543)
Finance costs	18	(39,759)	(51,932)	(128,218)	(168,535)
Changes in fair value of investment property					
Profit / (loss) before tax		(50,632)	(96,989)	297,931	(283,639)
Taxation				(59,256)	(2,356)
Profit / (loss) for the period		(50,632)	(96,989)	238,676	(285,995)
Other comprehensive income / (loss)					
Items that will not be reclassified to profit or loss		-	-	-	-
Items that may be reclassified subsequently to profit or loss					
Changes in fair value of available for sale investments		(57)	(170)	(160)	(186)
Total comprehensive profit / (loss) for the period		(50,689)	(97,158)	238,516	(286,181)
Earnings/(loss) per share attributable to ordinary shareholders					
- basic	19.1	(0.18)	(0.35)	0.86	(1.03)
- diluted	19.2	(0.12)	(0.19)	0.77	(0.59)

The annexed notes 1 to 24 form an integral part of this condensed interim financial information.

DIRECTOR

LAHORE:

CHIEF EXECUTIVE

DIRECTOR

# PACE (PAKISTAN) LIMITED CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE QUARTER AND NINE MONTHS ENDED MARCH 31, 2016

		Nine mon	ths ended
		March31,	March 31,
		2016	2015
		Un-audited	Un-audited
	Note	(Rupees in	thousand)
Cash flows from operating activities			
Cash generated from operations	21	30,724	16,043
Gratuity and leave encashment paid		(972)	(608)
Taxes paid		(9,894)	(7,149)
Net cash generated from operating activities		19,858	8,286
Cash flows from investing activities			
Purchase of property, plant and equipment		(15,769)	(8,154)
Proceeds from sale of property, plant and equipment		407	2,100
Markup received		471	217
Net cash used in investing activities		(14,891)	(5,837)
Cash flows from financing activities			
(Repayment)/receipt of funds from long term finances		(20)	-
Repayment of finance lease liabilities		(2,318)	(2,476)
Net (decrease) / increase in cash and cash equivalents		2,630	(27)
Cash and cash equivalents at beginning of the period		(95,288)	(94,862)
Cash and cash equivalents at the end of the period		(92,658)	(94,889)

The annexed notes 1 to 24 form an integral part of this condensed interim financial information.

# PACE (PAKISTAN) LIMITED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2016

			Reserve for	(Rupe	(Rupees in thousand)
	Share capital	Share premium	changes in fair value of investments	Un-appro- priated (loss)	Total
Balance as on June 30, 2014 (audited) Effect of change in accounting policy (note 3.1.1)	2,788,766	273,265	(1,056)	(830,332)	2,230,643
	2,788,766	273,265	(1,056)	(830,332)	2,230,643
Loss for the period		1	'	(306,880)	(306,880)
Changes in fair value of available for sale investments	ı	1	49	,	49
herneasurement of the defined benefit liability - net of tax	1	1	1	1,464	1,464
Total contributions by and distributions to owners of	,	,	49	(305,416)	(305,367)
Balance as on June 30, 2015 (audited)	2,788,766	273,265	(1,007)	(1,135,748)	1,925,276
Total comprehensive profit /(loss) for the period ended March 31, 2016					
Profit for the period	1		1	238,676	238,676
Other comprehensive income: Changes in fair value of available for sale investments	1	1	(160)	1	(160)
Hemeasurement of net defined benefit liability - net of tax	1	•	•	ı	•
Total contributions by and distributions to owners of	,	-	(160)	238,676	238,516
the company recognized directly in equity		-	-	-	-
· O	2,788,766	273,265	(1,167)	(897,072)	2,163,791
The annexed notes 1 to 24 torm an integral part of this condensed interim financial information.	nterim financial inforr	nation.			

CHIEF EXECUTIVE

LAHORE

LAHORE CHIEF EXECUTIVE DIRECTOR

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# PACE (PAKISTAN) LIMITED NOTES TO AND FORMING PART OF THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED) FOR THE QUARTER AND NINE MONTHS ENDED MARCH 31, 2016

## 1. The Company and its operations

Pace (Pakistan) Limited ('the Company') is a public limited Company incorporated in Pakistan and listed on Pakistan Stock Exchange. The object of the Company is to build, acquire, manage and sell condominiums, departmental stores, shopping plazas, super markets, utility stores, housing societies and to carry out commercial, industrial and other related activities in and out of Pakistan. The address of the registered office of the Company is 2nd floor Pace Mall, Fortress Stadium, Lahore.

## 1.1 Going concern assumption

As at the reporting date, the current liabilities of the Company have exceeded its current assets by Rs 2,465.690 million and the reserves of the Company have been significantly depleted. The Company has not been able to meet various obligations towards its lenders, including repayment of principal and markup thereon in respect of its borrowings. As a consequence, the Company has also been unable to realise its existing receivables from customers and is facing difficulties in sale of its inventory, being encumbered against its borrowings. These conditions raise significant doubts on the Company's ability to continue as a going concern.

The management of the Company however, is continuously engaged with its lenders for settlements of its borrowings. During the current period National Bank of Pakistan, Habib Bank Limited and Al-Baraka Bank (Pakistan) Limited have settled their outstanding amounts against property situated at Pace Towers and Pace Model Town (Extension) as mentioned in note 6.1. Similarly Pair Investment Company Limited has offered, which the Company has accepted, to settle Rs 138.750 millions inclusive of markup of Rs 42.307 millions against properties at mezzanine floor and basement of Pace Tower measuring 6,000 sft and restructuring of Rs 15.950 millions on conditions mentioned in note 9.

The Company has also approached other lenders referred to in note 6 and 7 of the condensed interim financial information for restructuring/settlement of loans. As per the proposals the Company expects the following:

- Relaxation in payment terms of principal outstanding and over due markup;
- Settlement of principal amounts against properties of the Company; and
- Waiver of overdue markup;

The management of the Company is confident that the above actions and steps shall enable the Company to realise its existing receivables, aid the sale of inventory from the completed projects and utilise the resultant liquidity for completion and sale of its 'Pace Towers' Project.

The condensed interim financial information has been prepared on a going concern basis based on the management's expectations that:

- the Company will be able to obtain relaxations from its lenders as highlighted above;
- the Company will be able to settle loans against its properties; and
- the Company will be able to readily realise its receivables and inventory and be able to utilise the resultant liquidity for completion and sale of the 'Pace Towers' Project.

The condensed interim financial information consequently, does not include any adjustment relating to the realisation of its assets and liquidation of liabilities that might be necessary should the Company be unable to continue as a going concern.

## 2. Statement of compliance

The condensed interim financial information is unaudited and has been prepared in accordance with the requirements of the International Accounting Standard (IAS) 34 - 'Interim Financial Reporting' and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed. This condensed interim financial information does not include all the information required for annual financial statements and therefore should be read in conjunction with the annual financial statements for the year ended June 30, 2015.

## 3. Significant accounting policies

The accounting policies adopted for the preparation of this condensed interim financial information are the same as those applied in the preparation of preceding annual published financial statements of the Company for the year ended June 30, 2015 except for the adoption of new accounting policies as referred to in note 3.1.1.

## 3.1 Initial application of standards, amendments or an interpretation to existing standards

The following amendments to existing standards have been published that are applicable to the Company's financial statements covering annual periods, beginning on or after the following dates:

## 3.1.1 Amendments to published standards effective in current period

- IFRS 10 'Consolidated financial statements' is applicable on accounting periods beginning on or after January 01, 2015. This standard builds on existing principles by identifying the concept of control as the determining factor in whether an entity should be included within the consolidated financial statements. The standard provides additional guidance to assist in determining control where this is difficult to assess. The application of this standard has no material impact on the Company's condensed interim financial information.
- -IFRS 11 'Joint arrangements' is applicable on accounting periods beginning on or after January 01, 2015. IFRS 11 is a more realistic reflection of joint arrangements by focusing on the rights and obligations of the parties to the arrangement rather than its legal form. There are two types of joint arrangement: joint operations and joint ventures. Joint operations arise where a joint operator has rights to the assets and obligations relating to the arrangement and therefore accounts for its share of assets, liabilities, revenue and expenses. Joint ventures arise where the joint operator has rights to the net assets of the arrangement and therefore equity accounts for its interest. Proportional consolidation of joint ventures is no longer allowed. The application of this standard has no material impact on the Company's condensed interim financial information.
- IFRS 12 'Disclosures of interests in other entities'. This is applicable on accounting periods beginning on or after January 01, 2015. This standard includes the disclosure requirements for all forms of interests in other entities, including joint arrangements, associates, special purpose vehicles and other off balance sheet vehicles. The application of this standard has no material impact on the Company's condensed interim financial information.

IFRS 13, 'Fair value measurement'. This is applicable on accounting periods beginning on or after January 01, 2015. This standard aims to improve consistency and reduce complexity by providing a precise definition of fair value and a single source of fair value measurement and disclosure requirements for use across IFRS. The requirements, which are largely aligned between IFRS and US GAAP, do not extend the use of fair value accounting but provide guidance on how it should be applied where its use is already required or permitted by other standards within IFRS or US GAAP. The

application of this standard has no material impact on the Company's condensed interim financial information except for certain additional fair value disclosures in note 23.

## 3.1.2 'Standards, amendments and interpretations to existing standards that are not yet effective and have not been early adopted by the Company

Standards, amendments or interpretation	Effective date (accounting periods beginning on or after)
Annual improvements 2014	January 01, 2016
IAS 1 - Presentation of financial statements	January 01, 2016
IAS 16 - Property, plant and equipment	January 01, 2016
IAS 27 - Separate financial statements on the equity method	January 01, 2016
IAS 28 - Investments in associates and joint ventures	January 01, 2016
IAS 38 - Intangible assets	January 01, 2016
IAS 41 - Agriculture	January 01, 2016
IFRS 9 - Financial instruments	January 01, 2018
IFRS 10 - Consolidated financial statements	January 01, 2016
IFRS 11 - Joint arrangements on acquisition of an interest	
in a joint operation	January 01, 2016
IFRS 14 - Regulatory deferral accounts	January 01, 2016
IFRS 15 - Revenue from contracts with customers	January 01, 2017

## 4. Taxation

The provision for taxation for the nine months ended March 31, 2016 has been made on an estimated basis

## 5. Estimates

The preparation of condensed interim financial information requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the key sources of estimation uncertainty were the same as those that applied to the financial statements for the year ended June 30, 2015, with the exception of changes in estimates that are required in determining the provision for income taxes as referred to in Note 4.

<b>Un-Audited</b>	Audited
March	June
31, 2016	30, 2015
(Runees in	thousand)

## 6. Long term finances - secured

Opening balance Less:Settlement during the period / year	- note 6.1	614,906 (587,484)	614,906 -
Less:Current portion shown under current liabilities		27,422 (27,422)	614,906 (614,906)
•		-	-

6.1 The Company has settled principal and markup of National Bank of Pakistan, Habib Bank Limited and Al-Baraka Bank (Pakistan) Limited against properties at Pace Towers and Pace Model Town (Extension) as described below:

## 6.1.1 Syndicate term finance facility

## 6.1.1.1 National Bank of Pakistan

On December 04, 2015 the Bank and the Company entered into the Debt Asset Swap / Liabilities Settlement Agreement ('SA') for full and final settlement of Bank's portion of Syndicate Term Finance Facility ('STFF') and Term finance as referred in note 6.1.2 alongwith their accrued markup aggregating to Rs 398.711 million against property situated at upper ground floor, mezzanine floor and basement of Pace Towers measuring 18,525 square feet. According to clause F of the SA the Bank will purchase the afore mentioned properties of Rs 332.113 million and waive accrued markup of Rs 66.598 million. Pursuant to the SA, on December 30, 2015 the Company and the Bank executed sale deed, wherein the area was enhanced to 20,800 square feet against relaxation of certain condition under SA and possession of the property was handed over to the Bank.

## 6.1.1.2 Habib Bank Limited

On December 16, 2015 the Bank and the Company entered into Debt Asset Swap / Liabilities Settlement Agreement ('DSA') for settlement of Bank's portion of STFF along with the accrued markup aggregating to Rs 178.809 million against property situated at ground floor of Pace Towers and third floor of Pace Model Town (extension) measuring 4,238 square feet and 431 square feet respectively. In accordance with the DSA, the Bank will purchase the aforementioned properties form the Company for a consideration of Rs 106.895 million and waive accrued markup of Rs 71.914 million. Pursuant to the DSA, on December 30, 2015, the Company and the Bank executed sale deed and possession of the properties was handed over to the Bank.

## 6.1.2 National Bank of Pakistan - term finance

The Bank and the Company settled the entire principal and accrued markup together with its portion of STFF against property situated at Pace Towers as referred to in Note 6.1.1.1.

## 6.1.3 Al Baraka Bank (Pakistan) Limited - musharika based agreement

On December 28, 2015 the Bank and the Company entered into Debt Asset Swap / Liabilities Settlement Agreement ('DSAA') for settlement of entire principal along with the accrued markup aggregating to Rs 398.562 million against property situated at first floor of Pace Towers measuring 17,950 square feet. In accordance with the DSAA, the Bank will purchase the aforementioned properties form the Company for a consideration of Rs 242.291 million and waive accrued markup of Rs 156.271 million. Pursuant to the DSAA, on December 30, 2015, the Company and the Bank executed sale deed and possession of the property was handed over to the Bank.

As a result of aforementioned settlements, the Company recognized net gain of Rs 599.225 million as referred to in note 17 in accordance with guidance contained in IAS 39 "Recognition and measurement".

<b>Un-Audited</b>	Audited
March	June
31, 2016	30, 2015
(Rupees in	thousand)

## 7. Redeemable capital - secured (non-participatory)

Opening balance		1,498,180	1,498,200
Less:Current portion shown under current liabilities	- note 7.1	(1,498,180)	(1,498,200)

7.1 The aggregate current portion of Rs 1,498.180 million includes principal instalments aggregating to Rs 149.760 million, which, under the terms of loan agreement were due for repayment in period subsequent to December 31, 2016. However, as the Company could not repay on a timely basis the instalments due uptil the period ended March 31, 2016 and is not compliant with certain debt covenants, which represents a breach of the respective agreement, therefore the entire outstanding amount has been classified as a

current liability under the guidance contained in IAS 1 "Presentation of financial statements". The Company is in negotiation with lenders for relaxation in payment terms and certain other covenants.

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	Un-Audited March 31, 2016 (Rupees in	Audited June 30, 2015 n thousand)
8. Foreign currency convertible bonds - unsecured	(nupees ii	i tilousaliu)
Opening balance	1,670,456	1,606,458
Markup accrued for the period / year	12,371	16,007
	1,682,827	1,622,465
Exchange loss for the period / year	50,919	47,991
	1,733,746	1,670,456
Less:Current portion shown under current liabilities	(1,733,746)	(1,670,456)
	-	-

## 9. Short term finance - secured

This represents short term finance of Rs 96.443 million (2015: Rs 96.443 million) provided by PAIR Investment Company Limited (formerly Pak-Iran Joint Investment Company Limited) and carries markup @ 1 month KIBOR + 3.5% (2015: 1 months KIBOR + 3.5%). The entire amount of loan is overdue as at March 31, 2016.

## Security

The facility is secured by creation of mortgage amounting to the sum of Rs 142.857 million on the property being piece and parcel of land located at Plot no. 96/B-1, Gulberg III, Lahore, measuring 4 Kanals and 112 square feet along with structures, superstructures and appurtenances including shops/counters having area measuring 20,433 square feet.

During the period, the PAIR Investment Company Limited (PAIR) has offered, which the company has accepted to settle and restructure the entire principal and accrued mark up as follows:

- Settlement of Rs 138.750 million inclusive of mark up of Rs 42.307 million against the properties at mezzanine floor and basement of Pace Towers measuring 6,000 square feet and PAIR to vacate its charge to the extent of Rs 120.85 million on MM Alam plaza.
- Restructuring of Rs 15.950 million on the following terms:
- -- Amount of loan will be secured against charge at MM Alam plaza with 25% Margin.
- -- Repayment in 20 equal installments starting from September 01, 2017.

Legal documentation has not been finalized with PAIR as at period end.

## 10. Contingencies and commitments

## 10.1 Contingencies

- (i) Claims against the Company not acknowledged as debts amounting to Rs 21.644 million (June 30, 2015: Rs 21.644 million).
- (ii) Corporate guarantee on behalf of Pace Barka Properties Limited, a related party, in favour of The Bank of Punjab, amounting to Rs 900 million (June 30, 2015: Rs 900 million) as per the approval of shareholders through the special resolution dated July 29, 2006.

## 10.2 Commitments

- (i) Contract for purchase of properties from Pace Barka Properties Limited, amounting to Rs 216.177 million (June 30, 2015: Rs 217.946 million).
- (ii) The amount of future payments under operating leases and the periods in which these payments will become due are as follows:

become due are as follows:		Un-Audited March 31, 2016 (Rupees in t	Audited June 30, 2015 thousand)
Not later than one year Later than one year and not later than five years Later than five years		7,875 38,637 726,291 772,803	7,875 37,406 732,444 777,725
11. Property, plant and equipment			
Operating fixed assets Capital work-in-progress 11.1 Operating fixed assets	- note 11.1	431,561 27,399 458,960	432,432 27,146 459,578
Operating fixed assets - at net book value - owned assets - assets subject to finance lease	- note 11.1.1	431,157 404 431,561	431,957 475 432,432
11.1.1 Operating fixed assets - at net book value			
Opening book value Add: Additions during the period/ year		432,432 15,769	457,319 10,262
Less: Disposals during the period/ year Less: Depreciation for the period/ year		(74) (16,566) (16,640)	(12,577) (22,572) (35,149)
Closing book value		431,561	432,432
12. Investment property			
Opening fair value Disposal of investment property Settlement against loan of Habib Bank Limited Transfer to inventory		3,421,430 - (7,327) (73,810) 3,340,293	3,370,166 (25,736) - - - 3,344,430
Add: Fair value gain recognised during the period / year Closing value after revaluation		3,340,293	77,000 3,421,430
13. Investments			
Equity instruments of:			
- Subsidiaries - unquoted	- note 13.1	91,670	91,670
- Associate - unquoted	- note 13.2	758,651	758,651

	Un-Audited March 31, 2016 (Rupees i	Audited June 30, 2015 n thousand)
Available for sale - quoted - note 13.3	847	1,007
	851,168	851,328
13.1 Subsidiaries - unquoted		
Pace Woodlands (Private) Limited 3,000 (June 30, 2015: 3,000) fully paid ordinary shares of Rs 10 each Equity held 52% (June 30, 2015: 52%)	30	30
Pace Gujrat (Private) Limited 2,450 (June 30, 2015: 2,450) fully paid ordinary shares of Rs 10 each Equity held 100% (June 30, 2015: 100%)	25	25
Pace Super Mall (Private) Limited 9,161,528 (June 30, 2015: 9,161,528) fully paid ordinary shares of Rs 10 each Equity held 57% (June 30, 2015: 57%)	91,615	91,615
	91,670	91,670
13.2 Associate - unquoted		
Pace Barka Properties Limited 75,875,000 (June 30, 2015: 75,875,000) fully paid ordinary shares of Rs 10 each Equity held 24.9% (June 30, 2015: 24.9%)	758,651	758,651
·		
Worldcall Telecom Limited 912 (June 30, 2015: 912) fully paid ordinary shares of Rs 10 each	6	6
Shaheen Insurance Company Limited 158,037 (June 30, 2015: 158,037) fully paid ordinary shares of Rs 10 each	2,008	2,008
•	2,014	2,014
Less:Cumulative fair value loss	(1,167) 847	(1,007) 1,007
13.3.1 Cumulative fair value loss		
Opening balance Fair value loss/(gain) during the period/ year	1,007 160 1,167	1,056 (49) 1,007

				Un-Audited March 31, 2016 (Rupees	Audite June 30, 201 <b>in thousand)</b>
14. Sto	ock-in-trade				
Nork in	process - Pace Towers			846,819	1,243,560
Pace Ba	rka Properties Limited - Pace Circle			649,835	602,459
	per Mall (Private) Limited			21,600	21,600
	nd houses			389,771	315,961
•				1,908,025	2,183,580
Stores in	ventory			1,084	842
	•			1,909,110	2,184,422
		Quarte	r ended	Nine mont	ths ended
		March 31,	March 31,	March 31,	March 31,
		2016	2015	2016	2015
		Un-audited	Un-audited	Un-audited	Un-audited
15.	Sales		(Rupees in	thousand)	
Shops, h	ouses and commercial buildings				
	pletion of project basis	18,027	-	18,027	59,701
	entage of completion basis	12,000	-	29,342	48,691
icensee		8,586	9,235	31,850	26,173
	dvertisements and aneous income	0.647	0.707	10.600	11.050
miscelli Service d		2,617 41,049	3,707 34,153	10,692 142,048	11,852 136,285
DEI VICE C	ilai yes				
		82.278	47.095	231.958	282.702

15. Sales		(Rupees in t	housand)	
Shops, houses and commercial buildings				
- at completion of project basis	18,027	-	18,027	59,701
- at percentage of completion basis	12,000	-	29,342	48,691
Licensee fee	8,586	9,235	31,850	26,173
Display advertisements and				
miscellaneous income	2,617	3,707	10,692	11,852
Service charges	41,049	34,153	142,048	136,285
	82,278	47,095	231,958	282,702
16. Cost of sales				
Shops, houses and commercial buildings				
- at completion of project basis	9,655	-	9,655	37,954
<ul> <li>at percentage of completion basis</li> </ul>	7,444	-	58,825	32,455
Stores operating expenses	50,359	40,088	181,000	183,813
	67,458	40,088	249,480	254,222
17. Other income	· ·			
Income from financial assets				
Markup on bank accounts	6	20	471	217
Commission on guarantee	309	309	928	928
Gain on settlements of loans - note 6.1	-	-	599,225	-
Income from non-financial assets				
Gain on disposal of fixed assets	333	-	333	813
Rental income	2,659	5,402	7,979	10,341
Provisions no longer required written back	-	-	3,500	-
Others	2,336	(281)	7,600	5,329
	5,643	5,450	620,036	17,628

		Quarter ended		Nine mor	nths ended
		March 31, 2016	March 31, 2015	March 31, 2016	March 31, 2015
		Un-audited	Un-audited	Un-audited	Un-audited
			(Rupees in	thousand)	
18.	Finance costs				
Markup o	n				
	term finances - secured gn currency convertible	650	9,096	2,038	27,947
	ds - unsecured emable capital - secured	4,123	680	12,371	3,555
	-participatory)	32,510	38,733	103,523	125,990
	term finance - secured	2,405	3,370	7,355	9,692
	ties against assets subject				
to fir	nance lease	39,688	51.879	1,848 127,135	167,184
Bank cha	rges and processing fee	71	53	1.083	1.351
	.g pg	39,759	51,932	128,218	168,535
19.	Earnings/ (loss) per share				
19.1	Basic earnings/ (loss) per share				
19.1	basic earnings/ (loss) per share				
Weighted	s) for the period (Rupees in thousand) average number of ordinary	(50,632)	(96,989)	238,676	(285,995)
	outstanding during eriod (in thousand)	278.877	278,877	278,877	278,877
	(loss) per share (Rupees)	(0.18)	(0.35)	0.86	(1.03)
Lamings/	(1033) per sitate (trupees)	(0.16)	(0.33)	0.86	(1.03)

## 19.2 Diluted earnings/(loss) per share

The dilution effect on basic earnings/(loss) per share is due to conversion option on foreign currency convertible bonds ('FCCB'). The basic weighted average number of shares have been adjusted for conversion option available to bondholders.

	Quarter ended		Nine months ended	
	March 31,	March 31,	March 31,	March 31,
	2016	2015	2016	2015
	Un-audited	Un-audited	Un-audited	Un-audited
Duestit/floor) for the movied (Dunner in the yeard)	(E0.020)	(00,000)	000.676	(00E 00E)
Profit/(loss) for the period (Rupees in thousand) Interest on FCCB (Rupees in thousand)	(50,632) 4,123	(96,989) 680	238,676 12,371	(285,995) 3,555
Exchange loss/(gain) (Rupees in thousand) Profit/(loss) used to determine diluted	-	21,983	50,919	51,996
loss per share (Rupees in thousand)	(46,509)	(74,326)	301,966	(230,443)
Weighted average number of ordinary shares outstanding during				
the period (in thousand) Assumed conversion of FCCB	278,877	278,877	278,877	278,877
into ordinary shares (number in thousand)	115,352	110,729	115,352	110,729
Weighted average number of shares for diluted earnings/loss				
per share (in thousand)	394,229	389,606	394,229	389,606
Earnings/(loss) per share diluted (Rupees)	(0.12)	(0.19)	0.77	(0.59)
Restricted to basic loss per share in case of anti-dilution (Rupees)	(0.18)	(0.35)	0.77	(1.03)

		Nine mon	ths ended
		March 31, 2016	March 31, 2015
		Un-audited	Un-audited
		(Rupees in	thousand)
20. Transactions with related	parties		
Relationship with the Company	Nature of transaction		
i. Associate	Guarantee commission income	928	92
	Shared expenses charged		
	by the Company	1,452	-
	Purchase of inventory	56,940	Ξ.
	Receipt against Pace circle sales	25,838	28,66
ii. Others	Purchase of goods & services	8,995	1,79
	Rental income	7,972	7,24
	Advance received for the		
	sale of inventory	32,008	-
	Funds received on behalf of		
	related parties	-	1,35
iii. Directors and key management personnel	Salaries and other employee benefits	14,981	14,45
'		14,361	14,40
iv. Post employment benefit plan	Expense charged in respect of benefit plans	7,473	8,20
	·		
		Un-audited March 31,	Audited June 30,
		2016	2015
Davied and beloness		(Rupees in	thousand)
Period end balances Receivable from related parties		18,484	19,03
Payable to related parties		32,008	65
r ayabic to related parties			
r dyddio to rolated parties		Nino mont	he andad
rayable to related parties		Nine mont	
rayable to related parties		March 31, 2016	March 31, 2015
ayable to related parties		March 31,	March 31, 2015 Audited
	ıs	March 31, 2016 Un-audited	March 31, 2015 Audited
21. Cash generated from operation	ıs	March 31, 2016 Un-audited	March 31, 2015 Audited thousand)
21. Cash generated from operation Profit /(loss) before tax	ns	March 31, 2016 Un-audited (Rupees in	March 31, 2015 Audited thousand)
21. Cash generated from operation Profit /(loss) before tax Adjustments for:		March 31, 2016 Un-audited (Rupees in	March 31, 2015 Audited thousand)
<ul><li>21. Cash generated from operation</li><li>Profit /(loss) before tax</li><li>Adjustments for:</li><li>Depreciation on property, plant and</li><li>Amortisation on intangible assets</li></ul>	equipment - note 11.1	March 31, 2016 Un-audited (Rupees in 297,931	March 31, 2015 Audited thousand) (283,639
21. Cash generated from operation Profit /(loss) before tax  Adjustments for: - Depreciation on property, plant and - Amortisation on intangible assets Profit on sale of property, plant and e	equipment - note 11.1	March 31, 2016 Un-audited (Rupees in 297,931	March 31, 2015 Audited thousand) (283,639) 16,904 401 (813)
21. Cash generated from operation Profit /(loss) before tax  Adjustments for: - Depreciation on property, plant and - Amortisation on intangible assets Profit on sale of property, plant and e - Loss on exchange of shops and cou	equipment - note 11.1	March 31, 2016 Un-audited (Rupees in 297,931 16,566 398 (333)	March 31, 2015 Audited thousand) (283,639) 16,904 401 (813) 1,545
21. Cash generated from operation Profit /(loss) before tax  Adjustments for: - Depreciation on property, plant and - Amortisation on intangible assets Profit on sale of property, plant and e - Loss on exchange of shops and cou-	equipment - note 11.1	March 31, 2016 Un-audited (Rupees in 297,931 16,566 398 (333) - 5,667	March 31, 2015 Audited thousand) (283,639 16,904 40 (813 1,548
21. Cash generated from operation Profit /(loss) before tax  Adjustments for: - Depreciation on property, plant and - Amortisation on intangible assets Profit on sale of property, plant and e - Loss on exchange of shops and cou Provision for doubtful debts - Markup income	equipment - note 11.1 equipment unters	March 31, 2016 Un-audited (Rupees in 297,931 16,566 398 (333) - 5,667 (471)	March 31, 2015 Audited thousand) (283,639 16,904 401 (813 1,545
21. Cash generated from operation Profit /(loss) before tax  Adjustments for:  - Depreciation on property, plant and - Amortisation on intangible assets Profit on sale of property, plant and e - Loss on exchange of shops and cou- Provision for doubtful debts - Markup income - Gain on settlements of loans	equipment - note 11.1	March 31, 2016 Un-audited (Rupees in 297,931 16,566 398 (333) - 5,667 (471) (599,225)	March 31, 2015 Audited thousand) (283,639) 16,904 401 (813) 1,548 - (217)
21. Cash generated from operation Profit /(loss) before tax  Adjustments for: - Depreciation on property, plant and - Amortisation on intangible assets Profit on sale of property, plant and e - Loss on exchange of shops and cou Provision for doubtful debts - Markup income - Gain on settlements of loans - Finance costs	equipment - note 11.1 equipment unters - note 17	March 31, 2016 Un-audited (Rupees in 297,931 16,566 398 (333) - 5,667 (471)	March 31, 2015 Audited thousand) (283,639 16,904 401 (813 1,548 - (217
<ul><li>21. Cash generated from operation</li><li>Profit /(loss) before tax</li><li>Adjustments for:</li><li>Depreciation on property, plant and</li><li>Amortisation on intangible assets</li></ul>	equipment - note 11.1 equipment unters - note 17 convertible bonds - note 8	March 31, 2016 Un-audited (Rupees in 297,931 16,566 398 (333) - 5,667 (471) (599,225) 127,135	March 31, 2015 Audited thousand) (283,639) 16,904 401 (813) 1,545 - (217) - 167,184

	Nine months ended	
	March 31,	March 31,
	2016	2015
	Un-audited	Audited
	(Rupees in	thousand)
- Provision for gratuity and leave encashment	7,835	6,872
Loss before working capital changes	(97,078)	(39,766)
Effect on cash flow due to working capital changes		
- Decrease in stock-in-trade	348,869	29,754
- Decrease/(increase) in trade debts	65,082	(16,011)
- Increase/(decrease) in advances, deposits		
prepayments and other receivables	5,003	4,605
<ul> <li>Net decrease in advances against sale of property</li> </ul>	(322,007)	7,444
- Increase in creditors, accrued and other liabilities	30,855	30,016
	127,802	55,809
	30,724	16,043
22. Financial risk management		

## 22.1 Financial risk factors

The Company's activities may expose it to a variety of financial risks: market risk (including currency risk, other price risk and interest rate risk), credit risk and liquidity risk.

The condensed interim financial statements do not include all financial risk management information and disclosures required in the annual financial statements; they should be read in conjunction with the Company's annual financial statements as at June 30, 2015.

There have been no changes in the risk management department or in any risk management policies since the year end.

## 22.2 Liquidity risk

Compared to year end, the Company settled long term borrowings of Rs 1,006.664 million inclusive of accrued markup against properties situated at Pace Towers and there was no material change in the contractual undiscounted cash out flows for remaining financial liabilities.

## 22.3 Fair value estimation

Fair value is the amount for which an asset could be exchanged, or liability settled, between knowledgeable willing parties in an arm's length transaction. Underlying the definition of fair value is the presumption that the Company is a going concern without any intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms. The carrying values of all financial assets and liabilities reflected in these financial statements approximate their fair values. Fair value is determined on the basis of objective evidence at each reporting date.

The tables below analyze assets carried at fair value as at December 31, 2015 and June 30, 2015.

The different levels have been defined as follows:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1).
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2).

- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (level 3).

The following is categorization of assets measured at fair value at December 31, 2015:

Assets:	Level 1	Level 2 (Rupees in	Level 3 thousand)	Total
Recurring fair value measurement of Available for sale financial assets	904	-	-	904
Recurring fair value measurement of Investment property:				
Freehold land	-	1,165,920	-	1,165,920
Buildings		<u> </u>	2,174,373	2,174,373
	-	1,165,920	2,174,373	3,340,293

The following is categorization of assets measured at fair value at June 30, 2015:

December follows	Level 1	Level 2 (Rupees in	Level 3 thousand)	Total
Recurring fair value measurement of Available for financial assets	1,007	-	-	1,007
Recurring fair value measurement of Investment property:				
Freehold land	-	1,165,920	-	1,165,920
Buildings	-	-	2,255,510	2,255,510
	-	1,165,920	2,255,510	3,421,430

There were no transfers between Levels 1 and 2 & Levels 2 and 3 during the period and there were no changes in valuation techniques during the periods.

## Valuation techniques used to measure level 2 and 3 assets

The fair value of these assets is determined by an independent professionally qualified valuer. Latest valuation of these assets was carried out on December 31, 2015. The level 2 fair value of freehold land has been derived using the sales comparison approach. The most significant input into this valuation approach is price per square yard. Level 3 fair value of Buildings has been determined using a depreciated replacement cost approach, whereby, current cost of construction of a similar building in a similar location has been adjusted using a suitable depreciation rate to arrive at present market value.

## Fair value measurements using significant unobservable inputs (level 3)

The following table presents the changes in level 3 items for the period and year ended December 31, 2015 and June 30, 2015 for recurring fair value measurements:

	Un-audited March 31, 2016 (Rupees in	Audited June 30, 2015 thousand)
Opening fair value	2,255,510	2,301,406
Disposal of investment property	-	(25,736)
Settlement against loan of Habib Bank Limited	(7,327)	-
Transferred to inventory	(73,810)	
	2,174,373	2,275,670
Add: Fair value gain / (loss) recognised during the period / year	-	(20,161)
Closing value after revaluation	2,174,373	2,255,510

The change in unrealized gains/ losses of the investment property is credited/charged to the profit and loss account as Changes in fair value of investment property.

## Valuation inputs and relationship to fair value

The following table summarises the quantitative and qualitative information about the significant unobservable inputs used in recurring level 3 fair value measurements. See paragraph above for the valuation techniques adopted.

Description	Fair Value at March 31, 2016 June 30, 2015		Significant Unobserv- able inputs	Quantitative Data / Range and relationship to the fair value
	Rs'000	Rs'000		
Buildings	2,174,373	2,255,510	Cost of construction of a new similar building Suitable depreciation rate to arrive at depreciated replacement value	The market value has been determined by using a depreciation factor of approximately 5%-10% on cost of constructing a similar new building. Higher, the estimated cost of construction of a new building, higher the fair value. Further, higher the depreciation rate, the lower the fair value of the building.

## 23. Date of authorization for issue

This condensed interim financial information was authorised for issue on April 25, 2016 by the Board of Directors of the Company.

## 24. Corresponding figures

In order to comply with the requirements of International Accounting Standard 34 - 'Interim Financial Reporting', the condensed interim balance sheet and condensed interim statement of changes in equity have been compared with the balances of annual audited financial statements of preceding financial year, whereas, the condensed interim profit and loss account, condensed interim statement of comprehensive income and condensed interim cash flow statement have been compared with the balances of comparable period of immediately preceding financial year.

Corresponding figures have been re-arranged, wherever necessary, for the purposes of comparison. However, no significant re-arrangements have been made.

PACE (PAKISTAN) GROUP **CONSOLIDATED CONDENSED INTERIM FINANCIAL REPORT** (UN-AUDITED) FOR THE PERIOD ENDED MARCH 31, 2016 27 28

## **DIRECTORS' REPORT**

The Directors of Pace (Pakistan) Limited ("the Group") take pleasure in presenting to its shareholders the consolidated condensed interim financial statements of the Group (unaudited) for the guarter and nine months ended March 31, 2016.

## **Operating Results:**

During the period, the Group shows better performance resulting the profit before tax Rs. 312.71 million with a loss before tax Rs 280.69 million in corresponding period. The decrease in sales by 18% is due to decrease in the percentage of stage of completion of the Pace Tower project resulting from increase in estimated cost of completion of the said project. Further, there are no sales during the period of the completed shops. The main reason for substantial increase in other income is due to settlement of loans of banks against inventory of the Group at market rate. The differential of the transaction of amounting to Rs. 273.9 million is treated as gain in other income. Finance cost relating to settled loans of amounting to Rs. 325.36 million was also waived during the period.

	Rupees in 000 Jan-Mar		•	es in 000 Il-Mar
	2016	2015	2016	2015
Sales	82,279	47,095	231 959	282,702
Gross profit/loss	14,821	5,000	(17,521)	26,798
Cost of sales	(67,458)	(42,095)	(249,480)	(255,904)
Other income	5,643	5,451	620,036	17,629
Finance costs	(39,759)	(51,931)	(128,218)	(168,543)
Net profit/loss before Tax	(41 <sup>,</sup> 324)	(102,917)	312 <sup>,</sup> 709	(280,693)
Earnings/loss per share (Rs.)	(0.15)	(0.37)	0.91	(1.01)

The contribution of construction in industrial sector is 12.0 percent and in GDP it contributes 2.4 percent and provides employment opportunities to 7.33 percent of labor force. This subsector is considered one of the potential components of industries. The construction sector has recorded a growth of 7.0 percent against the growth of 7.2 percent last year.

Pakistan's construction industry has been expanding significantly on back of rising infrastructure activities, increasing demand from housing sector, and construction recovery. The outlook is positive for 2015-16 ahead of an expected cut in interest rate, and falling oil, coal and electricity prices. Even, an expected cut of 22 percent in the public sector development spending in near future is unlikely to slowdown the progress of the construction industry.

## General:

The Board of Directors also wishes to express its gratefulness to the shareholders for their continued support and to all their employees for their ongoing dedication and commitment to the Group.

For and on behalf of the Board of Directors

Lahore Mrs. Aamna Taseer
April 25, 2016 Chief Executive Officer

## PACE (PAKISTAN) GROUP CONSOLIDATED CONDENSED INTERIM BALANCE SHEET (UN-AUDITED) AS AT MARCH 31, 2016

		March 31, 2016 Un-audited	June 30, 2015 Audited
	Note	(Rupees in t	thousand)
EQUITY AND LIABILITIES			
SHARE CAPITAL AND RESERVES			
Authorised capital 600,000,000 (June 30, 2015: 600,000,000) ordinary shares of Rs 10 each		6,000,000	6,000,000
Issued, subscribed and paid up capital ordinary shares of Rs 10 each Reserves Unappropriated loss		2,788,766 255,249 (377,533) 2,666,482	2,788,766 269,364 (630,903) 2,427,227
NON-CONTROLLING INTEREST		87,483 2,753,965	87,485 2,514,712
NON-CURRENT LIABILITIES			
Long term finances - secured Redeemable capital - secured (non-participatory) Liabilities against assets subject to finance lease Foreign currency convertible bonds - unsecured Deferred taxation Deferred liabilities	6 7 8	45,032 40,770 85,802	35,595 44,941 80,536
CURRENT LIABILITIES			
Advances against sale of property Current portion of long term liabilities Short term finance - secured Creditors, accrued and other liabilities Accrued finance cost Taxation	9	307,537 3,280,644 96,443 359,678 1,063,659 5,534	232,933 3,807,176 96,443 327,135 1,368,075 5,534
CONTINGENCIES AND COMMITMENTS	10	5,113,495	5,837,296
		7,953,262	8,432,544

The annexed notes 1 to 25 form an integral part of this consolidated condensed interim financial information.

LAHORE CHIEF EXECUTIVE

	Note	March 31, 2016 Un-audited (Rupees in t	June 30, 2015 Audited
ASSETS	11010	(mapooo m	ouounu)
NON-CURRENT ASSETS			
Property, plant and equipment Intangible assets Investment property	11 12	458,960 6,212 3,340,293	459,578 6,609 3,421,430
Long term Investments Long term advances and deposits	13	1,192,804 13,619 5,011,888	1,192,136 13,619 5,093,372
CURRENT ASSETS			
Stock-in-trade Trade debts - unsecured	14	2,243,125 605,734	2,518,434 676,483
Advances, deposits, prepayments and other receivables Income tax recoverable Cash and bank balances		82,384 6,247 3,884 2,941,374	87,391 55,609 1,255 3,339,172
		7,953,262	8,432,544

# PACE (PAKISTAN) GROUP CONSOLIDATED CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED)

## FOR THE QUARTER AND NINE MONTHS ENDED MARCH 31, 2016

		Quarter	ended	Nine montl	ns ended
		March 31, 2016 Un-audited	March 31, 2015 Un-audited	March 31, 2016 Un-audited	March 31, 2015 Un-audited
	Note		(Rupees in		
Sales	15	82,279	47,095	231,959	282,702
Cost of sales	16	(67,458)	(42,095)	(249,480)	(255,904)
Gross profit / (loss)		14,821	5,000	(17,521)	26,798
Administrative and selling exper	ises	(31,336)	(35,842)	(125,452)	(107,992)
Other income	17	5,643	5,451	620,036	17,629
Other operating expenses			(21,982)	(50,919)	(53,542)
		(10,872)	(47,373)	426,144	(117,107)
Finance costs	18	(39,759)	(51,931)	(128,218)	(168,543)
Share of profit / (loss) for associ	ate - net of	(,,	(- , ,	( -, -,	(,,
tax		9,307	(3,613)	14,783	4,957
Profit/(loss) before tax		(41,324)	(102,917)	312,709	(280,693)
Taxation		765	(5,626)	(59,339)	(1,101)
Profit/(loss) for the period		(40,559)	(108,543)	253,370	(281,794)
Other comprehensive (loss) / income					
Items that will not be reclassified to profit or loss					
Remeasurement of net defined benefit liability - net of	of tax	-	-	-	-
Items that may be reclassified subsequently to profit or loss					
Changes in fair value of available for sale investments	6	(57)	(169)	(160)	(185)
Loss during the period transfer to profit and loss on account derecognition of investmen	of	_	-	-	-
		(57)	(169)	(160)	(185)
Total comprehensive profit/los	s	(40.040)	(100.710)	050.010	(004.070)
for the period Attiributable to:		(40,616)	(108,712)	253,210	(281,979)
Equity holders of the parent		(40,614)	(108,710)	253,212	(281,971)
Non-controlling interest		(2)	(2)	(2)	(8)
Earnings/loss per share attributa ordinary shareholders	able to	(40,616)	(108,712)	253,210	(281,979)
- basic	19.1	(0.15)	(0.37)	0.91	(1.01)
- diluted	19.2	(0.09)	(0.22)	0.82	(0.58)

The annexed notes 1 to 25 form an integral part of this consolidated condensed interim financial information.

LAHORE: CHIEF EXECUTIVE DIRECTOR

DIRECTOR

# PACE (PAKISTAN) GROUP CONSOLIDATED CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2016

		Nine montl	ns ended
		March 31,	March 31,
		2016	2015
	Note	Un-audited	Un-audited
	Note	(Rupees in	tnousana)
Cash flows from operating activities			
Cash generated from operations	21	30,723	15,285
Finance cost paid		-	-
Gratuity and leave encashment paid		(972)	(608)
Taxes paid		(9,894)	(7,149)
Net cash generated from/ (used in) operating activities		19,857	7,528
Cash flows from investing activities			
Purchase of property, plant and equipment		(15,769)	(8,145)
Proceeds from sale of property, plant and equipment		407	2,100
Proceeds from disposal of investment		-	-
Markup received		472	217
Net cash (used in)/ generated from investing activities		(14,890)	(5,837)
Cash flows from financing activities			
(Repayment)/receipt of funds from long term finances		(20)	
Repayment of finance lease liabilities		(2,318)	(1,592)
Net increase / (decrease)in cash and cash equivalents		2,629	99
Cash and cash equivalents at beginning of the period		(95,188)	(94,862)
Cash and cash equivalents at the end of the period		(92,559)	(94,763)

The annexed notes 1 to 25 form an integral part of this consolidated condensed interim financial information.

# PACE (PAKISTAN) GROUP CONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2016

TOR LITE MINE MONITO ENDED MARCH 51, 2010	INARCI	31, 2010	0					
							)	(Rupees in thousand)
	Share capital	Share premium	Reserve for changes in fair value of investments	Share in Reserves of associate	Un-appro- priated (loss)	Total	Non-Controlling Interest	Total equity
Balance as on July 1, 2014 (audited)	2,788,766	273,265	(1,056)	(19,980)	(328,560)	2,712,435	87,578	2,800,013
Total comprehensive loss for the year								
Loss for the year					(303,807)	(303,807)	(66)	(303,900)
Other comprehensive income/ (loss): Changes in fair value of available for sale investments	,		49	17,086	,	17,135		17,135
Remeasurement of net defined benefit liability - net of tax	,		,	,	1,464	1,464		1,464
			49	17,086	(302,343)	(285,208)	(66)	(285,301)
Transaction with owners		•				•		
Non- Controlling interest arising on business combination			•					
Balance as on June 30, 2015 (audited)	2,788,766	273,265	(1,007)	(2,894)	(630,903)	2,427,227	87,485	2,514,712
Total comprehensive profit /(loss) nine months ended March 31, 2016								
Profit/(loss) for the period					253,370	253,370	(2)	253,368
Other comprehensive loss: Changes in fair value of available for sale investments	•		(160)	,		(160)		(160)
Share of other comprehensive income/ reserves	1			(13,955)		(13,955)	•	(13,955)
Remeasurement of net defined benefft liability - net of tax				'			•	•
			(160)	(13,955)	253,370	239,255	(2)	239,253
Balance as on March 31, 2016	2,788,766	273,265	(1,167)	(16,849)	(377,533)	2,666,482	87,483	2,753,965

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The annexed notes 1 to 25 form an integral part of this consolidated condensed interim financial information.

Director

# PACE (PAKISTAN) GROUP NOTES TO AND FORMING PART OF THE CONSOLIDATED CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED) FOR THE QUARTER AND NINE MONTHS ENDED MARCH 31, 2016

## 1. Legal status and activities

## 1.1 Constitution and ownership

The consolidated condensed financial statements of the Pace (Pakistan) Group comprise of the financial information of:

## Pace (Pakistan) Limited

Pace (Pakistan) Limited (the "holding Company") is a public limited Company incorporated in Pakistan and listed on Pakistan stock exchange. The object of the Company is to build, acquire, manage and sell condominiums, departmental stores, shopping plazas, super markets, utility stores, housing societies and to carry out commercial, industrial and other related activities in and out of Pakistan. The address of the registered office of the holding Company is 2nd and 3rd floor Pace Mall, Fortress Stadium, Lahore.

## Pace Gujrat (Private) Limited

Pace Gujrat (Private) Limited (a subsidiary) was incorporated on July 8, 2005 as a private limited company under Companies Ordinance, 1984. The object of the company is to acquire by purchase or otherwise land and plots and to sell or construct, lease, hire and manage buildings, shopping malls, super markets, utility stores, plazas, shopping arcades etc. It is a wholly owned company of Pace (Pakistan) Limited.

## Pace Woodlands (Private) Limited

Pace Woodlands (Private) Limited (a subsidiary) was incorporated on July 27, 2004 as a private limited company under Companies Ordinance, 1984. The object of the company is to acquire by purchase or otherwise land and plots and to sell or construct, lease, hire and manage buildings, shopping malls, super markets, utility stores, plazas, shopping arcades etc.

## Pace Supermall (Private) Limited

Pace Supermall (Private) Limited (a subsidiary) was incorporated on March 27, 2003 as a private limited Company under Companies Ordinance 1984. The object of the company is to acquire by purchase or otherwise land and plots and to sell or construct, lease, hire and manage buildings, shopping malls, super markets, utility stores, plazas, shopping arcades etc.

## 1.2 Activities of the Group

The object of the Group is to build, acquire, manage and sell condominiums, departmental stores, shopping plazas, super markets, utility stores, housing societies and to carry out commercial, industrial and other related activities in and out of Pakistan.

## 1.3 Going concern assumption

As at the reporting date, the current liabilities of the Group have exceeded its current assets by Rs 2,172.121 million and the reserves of the Group have been significantly depleted. The Company has not been able to meet various obligations towards its lenders, including repayment of principal and markup thereon in respect of its borrowings. As a consequence, the Group has also been unable to realise its existing receivables from customers and is facing difficulties in sale of its inventory, being encumbered against its borrowings. These conditions raise significant doubts on the Group's ability to continue as a going concern.

The management of the Group however, is continuously engaged with its lenders for settlements of its borrowings. During the current period National Bank of Pakistan, Habib Bank Limited and Al-Baraka Bank (Pakistan) Limited have settled their outstanding amounts against property situated at Pace Towers and Pace Model Town (Extension) as mentioned in note 6.1. Similarly Pair Investment Company Limited has offered, which the Group has accepted, to settle Rs 138.750 millions inclusive of markup of Rs 42.307 millions against properties at mezzanine floor and basement of Pace Tower measuring 6,000 sft and restructuring of Rs 15.950 millions on conditions mentioned in note 9.

The group has also approached other lenders referred to in note 6 and 7 of these financial statements for restructuring/settlements of loans. As per the proposals the group expects the following:

- Relaxation in payment terms of principal outstanding and over due markup;
- Settlement of principal amounts against properties of the Company; and
- Waiver of overdue markup;

The management of the Group is confident that the above actions and steps shall enable the Group to realise its existing receivables, aid the sale of inventory from the completed projects and utilise the resultant liquidity for completion and sale of its 'Pace Towers' Project.

The condensed interim financial information has been prepared on a going concern basis based on the management's expectations that:

- the Group will be able to obtain relaxations from its lenders as highlighted above:
- the Group will be able to settle loans against its properties; and
- the Group will be able to readily realise its receivables and inventory and be able to utilise the resultant liquidity for completion and sale of the 'Pace Towers' Project.

The condensed interim financial information consequently, does not include any adjustment relating to the realisation of its assets and liquidation of liabilities that might be necessary should the Group be unable to continue as a going concern.

## 2. Statement of compliance

The condensed interim financial information is unaudited and has been prepared in accordance with the requirements of the International Accounting Standard (IAS) 34 - 'Interim Financial Reporting' and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed. This condensed interim financial information does not include all the information required for annual financial statements and therefore should be read in conjunction with the annual financial statements for the year ended June 30, 2015.

## 3. Significant accounting policies

The accounting policies adopted for the preparation of this condensed interim financial information are the same as those applied in the preparation of preceding annual published financial statements of the Group for the year ended June 30, 2015.

## 3.1 Initial application of standards, amendments or an interpretation to existing standards

The following amendments to existing standards have been published that are applicable to the Company's financial statements covering annual periods, beginning on or after the following dates:

## 3.1.1 Amendments to published standards effective in current period

- IAS 19 (Amendments), 'Employee benefits' is applicable on accounting periods beginning on or after July 01, 2014. These narrow scope amendments apply to contributions from employees or third parties to defined benefit plans. The objective of the amendments is to simplify the accounting for contributions that are independent of the number of years of employee service, for example, employee contributions that are calculated according to a fixed percentage of salary. The application of these amendments have no material impact on the group's condensed interim financial information
- IAS 32 (Amendments), 'Financial instruments: Presentation', on offsetting financial assets and financial liabilities is applicable on accounting periods beginning on or after January 01, 2014. These amendments update the application guidance in IAS 32, 'Financial instruments: Presentation', to clarify some of the requirements for offsetting financial assets and financial liabilities on the balance sheet. The application of this standard has no material impact on the group's condensed interim financial information.
- IAS 36 (Amendment), 'Impairment of assets' on recoverable amount disclosures is applicable on accounting period beginning on or after January 01, 2014. This amendment addresses the disclosure of information about the recoverable amount of impaired assets if that amount is based on fair value less costs of disposal. The application of this standard has no material impact on the group's condensed interim financial information.
- IAS 39 (Amendment), 'Financial Instruments: Recognition and Measurement' on novation of derivatives is applicable on accounting period beginning on or after January 01, 2014. This amendment provides relief from discontinuing hedge accounting when novation of a hedging instrument to a central counter party meets specified criteria. The application of this standard has no material impact on the group's condensed interim financial information
- IFRIC 21, 'Levies' sets out the accounting for an obligation to pay a levy that is not income tax. The interpretation addresses what the obligating event is that gives rise to pay a levy and when should a liability be recognised. The group is not currently subjected to significant levies so the impact on the group's condensed interim financial information is not material.

## 3.1.2 'Standards, amendments and interpretations to existing standards that are not yet effective and have not been early adopted by the Company

Effective date (accounting periods beginning on or after)
January 01, 2016
January 01, 2016
January 01, 2016
January 01, 2015
January 01, 2016
January 01, 2015
January 01, 2018
January 01, 2015
January 01, 2016
January 01, 2017

## 4. Taxation

The provision for taxation for the nine months ended March 31, 2016 has been made on an estimated basis.

## 5. Estimates

The preparation of condensed interim financial information requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the key sources of estimation uncertainty were the same as those that applied to the financial statements for the year ended June 30, 2015, with the exception of changes in estimates that are required in determining the provision for income taxes as referred to in Note 4.

(Unaudited)	(Audited)
March	June
31, 2016	30, 2015
(Rupees in	thousand)

## 6. Long term finances - secured

Opening balance		614,906	614,906
Less:Settlement during the period / year	- note 6.1	(587,484)	
		27,422	614,906
Less:Current portion shown under current liabilities		(27,422)	(614,906)
		-	-

**6.1** The Group has settled principal and markup of National Bank of Pakistan, Habib Bank Limited and Al-Baraka Bank (Pakistan) Limited against properties at Pace Towers and Pace Model Town (Extension) as described below:

## 6.1.1 Syndicate term finance facility

## 6.1.1.1 National Bank of Pakistan

On December 04, 2015 the Bank and the Group entered into the Debt Asset Swap / Liabilities Settlement Agreement ('SA') for full and final settlement of Bank's portion of Syndicate Term Finance Facility ('STFF') and Term finance as referred in note 6.1.2 alongwith their accrued markup aggregating to Rs 398.711 million against property situated at upper ground floor, mezzanine floor and basement of Pace Towers measuring 18,525 square feet. According to clause F of the SA the Bank will purchase the afore mentioned properties of Rs 332.113 million and waive accrued markup of Rs 66.598 million. Pursuant to the SA, on December 30, 2015 the Company and the Bank executed sale deed, wherein the area was enhanced to 20,000 square feet against relaxation of certain condition under SA and possession of the property was handed over to the Bank.

## 6.1.1.2 Habib Bank Limited

On December 16, 2015 the Bank and the Group entered into Debt Asset Swap / Liabilities Settlement Agreement ('DSA') for settlement of Bank's portion of STFF along with the accrued markup aggregating to Rs 178.809 million against property situated at ground floor of Pace Towers and third floor of Pace Model Town (extension) measuring 4,238 square feet and 431 square feet respectively. In accordance with the DSA, the Bank will purchase the aforementioned properties form the Company for a consideration of Rs 106.895 million and waive accrued markup of Rs 71.914 million. Pursuant to the DSA, on December 30, 2015, the Company and the Bank executed sale deed and possession of the properties was handed over to the Bank.

## 6.1.2 National Bank of Pakistan - term finance

The Bank and the Group settled the entire principal and accrued markup together with its portion of STFF

against property situated at Pace Towers as referred to in Note 6.1.1.1.

## 6.1.3 Al Baraka Bank (Pakistan) Limited - musharika based agreement

On December 28, 2015 the Bank and the Group entered into Debt Asset Swap / Liabilities Settlement Agreement ('DSAA') for settlement of entire principal along with the accrued markup aggregating to Rs 398.562 million against property situated at first floor of Pace Towers measuring 17,950 square feet. In accordance with the DSAA, the Bank will purchase the aforementioned properties form the Company for a consideration of Rs 242.291 million and waive accrued markup of Rs 156.271 million. Pursuant to the DSAA, on December 30, 2015, the Company and the Bank executed sale deed and possession of the property was handed over to the Bank.

As a result of aforementioned settlements, the Group recognized net gain of Rs 599.225 million as referred to in note 17 in accordance with guidance contained in IAS 39 "Recognition and measurement".

7. Redeemable capital - secured (non-participatory)		Un-Audited March 31, 2016 (Rupees in	Audited June 30, 2015 1 thousand)
Opening balance	- note 7.1	1,498,180	1,498,200
Less: Current portion shown under current liabilities		(1,498,180)	(1,498,200)

7.1 The aggregate current portion of Rs 1,498.180 million includes principal instalments aggregating to Rs 149.760 million, which, under the terms of loan agreement were due for repayment in period subsequent to December 31, 2016. However, as the group could not repay on a timely basis the instalments due uptil for period ended March 31, 2016 and is not compliant with certain debt covenants, which represents a breach of the respective agreement, therefore the entire outstanding amount has been classified as a current liability under the guidance contained in IAS 1 "Presentation of financial statements". The Group is in negotiation with lenders for relaxation in payment terms and certain other covenants.

	Un-Audited March	Audited June
	31, 2016	30, 2015
	(Rupees ir	thousand)
8. Foreign currency convertible bonds - unsecured		
Opening balance	1,670,456	1,606,458
Markup accrued for the period / year	12,371	16,007
	1,682,827	1,622,465
Exchange loss for the period / year	50,919	47,991
	1,733,746	1,670,456
Less: Current portion shown under current liabilities	(1,733,746)	(1,670,456)
	-	

## 9. Short term finance - secured

This represents short term finance of Rs 96.443 million (2015: Rs 96.443 million) provided by PAIR Investment Company Limited (formerly Pak-Iran Joint Investment Company Limited) and carries markup @ 1 month KIBOR + 3.5% (2015: 1 months KIBOR + 3.5%). The entire amount of loan is overdue as at March 31, 2016.

## Security

The facility is secured by creation of mortgage amounting to the sum of Rs 142.857 million on the property being piece and parcel of land located at Plot no. 96/B-1, Gulberg III, Lahore, measuring 4 Kanals and 112

square feet along with structures, superstructures and appurtenances including shops/counters having area measuring 20,433 square feet.

During the period, the PAIR Investment Company Limited (PAIR) has offered, which the company has accepted to settle and restructure the entire principal and accrued mark up as follows:

- Settlement of Rs 138.750 million inclusive of mark up of Rs 42.307 million against the properties at mezzanine floor and basement of Pace Towers measuring 6,000 square feet and PAIR to vacate its charge to the extent of Rs 120.85 million on MM Alam plaza.
- Restructuring of Rs 15.950 million on the following terms:
- -- Amount of loan will be secured against charge at MM Alam plaza with 25% Margin.
- -- Repayment in 20 equal installments starting from September 01, 2017.

Legal documentation has not been finalized with PAIR as at period end.

## 10. Contingencies and commitments

## 10.1 Contingencies

- (i) Claims against the Group not acknowledged as debts amounting to Rs 21.644 million (June 30, 2015: Rs 21.644 million).
- (ii) Corporate guarantee on behalf of Pace Barka Properties Limited, a related party, in favour of The Bank of Punjab, amounting to Rs 900 million (June 30, 2015: Rs 900 million) as per the approval of shareholders through the special resolution dated July 29, 2006.

## 10.2 Commitments

- (i) Contract for purchase of properties from Pace Barka Properties Limited, amounting to Rs 216.177 million (June 30, 2015: Rs 271.946 million).
- (ii) The amount of future payments under operating leases and the periods in which these payments will become due are as follows:

become due are as follows:			
		Un-Audited March 31, 2016 (Rupees in	Audited June 30, 2015 thousand)
Not later than one year		7,875	7,875
Later than one year and not later than five years		38,637	37,406
Later than five years		726,291	732,444
		772,803	777,725
<ol> <li>Property, plant &amp; equipment</li> <li>Operating fixed assets</li> </ol>	- note 11.1	431,561	432,432
Capital work-in-progress		27,399	27,146
11.1 Operating fixed assets		458,960	459,578
Operating fixed assets - at net book value			
- owned assets		431,157	431,957
- assets subject to finance lease		404	475
	- note 11.1.1	431,561	432,432

11.1.1	Operating fixed assets - at net book valu	ie.	Un-Audited March 31, 2016 (Rupees in	Audited June 30, 2015 thousand)
	book value		432,432	457,319
Add: Add	ditions during the period/ year		15,769	10,262
	sposals during the period/ year		(74)	(12,577)
Less: De	preciation for the period/ year		(16,566)	(22,572)
			(16,640)	(35,149)
Closing b	oook value		431,561	432,432
12. Inv	vestment Property			
Openina	fair value		3,421,430	3,370,166
	of investment property		-	(25,736)
Settleme	nt against Ioan of Habib Bank Limited		(7,327)	-
Transfer t	to inventory		(73,810)	
			3,340,293	3,344,430
	r value gain recognised during the period / ye	ear		77,000
Closing v	alue after revaluation		3,340,293	3,421,430
13. Loi	ng term investments			
Associate	e - unquoted			
	ka Properties Limited 875,000 (2015: 75,875,000) fully paid ordinary shares of Rs 10 each			
	Equity held 24.9% (2015: 24.9%)	- note 13.1	1,191,957	1,191,129
			, ,	1,101,120
Available	for sale - quoted	- note 13.2	847	1007
	·	- note 13.2		
13.1.	for sale - quoted  Associate- unquoted	- note 13.2	847 1,192,804	1007 1,192,136
<b>13.1.</b> Cost	Associate- unquoted  bught forward amounts of post acquisition res	erves and	847	1007
<b>13.1.</b> Cost	Associate- unquoted  bught forward amounts of post acquisition respondits and negative goodwill recognised d	erves and	847 1,192,804 758,651	1007 1,192,136 758,651
<b>13.1.</b> Cost	Associate- unquoted  bught forward amounts of post acquisition res	erves and	847 1,192,804	1007 1,192,136
13.1. Cost Bro	Associate- unquoted  bught forward amounts of post acquisition respondits and negative goodwill recognised d	erves and	847 1,192,804 758,651 432,478	1007 1,192,136 758,651 409,829
13.1.  Cost  Bro	Associate- unquoted  bught forward amounts of post acquisition res  profits and negative goodwill recognised d  profit and loss account	erves and	758,651 432,478 1,191,129	1007 1,192,136 758,651 409,829 1,168,480
13.1.  Cost Bro	Associate- unquoted  bught forward amounts of post acquisition res profits and negative goodwill recognised d profit and loss account  movement in reserves during the year	erves and	758,651 432,478 1,191,129	1007 1,192,136 758,651 409,829 1,168,480
13.1.  Cost Bro	Associate- unquoted  bught forward amounts of post acquisition res profits and negative goodwill recognised d profit and loss account  movement in reserves during the year profit for the year	erves and	847 1,192,804 758,651 432,478 1,191,129 (13,955) 19,308 (4,525)	1007 1,192,136 758,651 409,829 1,168,480 17,085 7,394 (1,830)
13.1.  Cost  Bro  Share of  Share of  - b  - p	Associate- unquoted  bught forward amounts of post acquisition res profits and negative goodwill recognised d profit and loss account  movement in reserves during the year profit for the year perfore taxation	erves and	847 1,192,804 758,651 432,478 1,191,129 (13,955)	1007 1,192,136 758,651 409,829 1,168,480 17,085
Share of Share of - b - p	Associate- unquoted  bught forward amounts of post acquisition resprofits and negative goodwill recognised deprofit and loss account  movement in reserves during the year perfort for the year perfore taxation provision for taxation	erves and	847 1,192,804 758,651 432,478 1,191,129 (13,955) 19,308 (4,525) 14,783	1007 1,192,136 758,651 409,829 1,168,480 17,085 7,394 (1,830) 5564
Share of Share of p Balance a	Associate- unquoted  Dught forward amounts of post acquisition resprofits and negative goodwill recognised deprofit and loss account  Movement in reserves during the year profit for the year perfore taxation provision for taxation as on March 31,2016  ailable for sale - quoted	erves and	847 1,192,804 758,651 432,478 1,191,129 (13,955) 19,308 (4,525) 14,783	1007 1,192,136 758,651 409,829 1,168,480 17,085 7,394 (1,830) 5564
Share of b p Balance a 13.2 Ava	Associate- unquoted  bught forward amounts of post acquisition resprofits and negative goodwill recognised deprofit and loss account  movement in reserves during the year profit for the year perfore taxation provision for taxation as on March 31,2016  aliable for sale - quoted  I Telecom Limited	erves and irectly in	847 1,192,804 758,651 432,478 1,191,129 (13,955) 19,308 (4,525) 14,783	1007 1,192,136 758,651 409,829 1,168,480 17,085 7,394 (1,830) 5564
Share of b p Balance a 13.2 Ava	Associate- unquoted  Dught forward amounts of post acquisition resprofits and negative goodwill recognised deprofit and loss account  Movement in reserves during the year profit for the year perfore taxation provision for taxation as on March 31,2016  ailable for sale - quoted	erves and irectly in	847 1,192,804 758,651 432,478 1,191,129 (13,955) 19,308 (4,525) 14,783	1007 1,192,136 758,651 409,829 1,168,480 17,085 7,394 (1,830) 5564

			Un-Audited March	Audited June
			31, 2016	30, 2015 thousand)
Shaheen Insurance Company Limited			` .	,
158,037 (June 30, 2015: 158,037) fully	y paid ordinary	,		
shares of Rs 10 each			2,008	2,008
			2,014	2,014
Less: Cumulative fair value loss			(1,167)	(1,007)
			847	1,007
13.3.1 Cumulative fair value loss				
Opening balance			1,007	1,056
Fair value loss/(gain) during the period/ year	r		160	(49)
			1,167	1,007
14. Stock-in-Trade				
Work in process - Pace Towers			846,819	1,243,560
Pace Barka Properties Limited - Pace Circle			649,837	602,459
Pace Super Mall (Private) Limited			354,602	354,600
Shops and houses			390,783	316,973
•			2,242,041	2,517,592
Stores inventory			1,084	842
			2,243,125	2,518,434
	Quarte	er Ended	Nine mont	hs Ended
	March31, 2016	March31, 2015	March31, 2016	March31, 2015
	Un-audited	Un-audited	Un-audited	Un-audited
15. Sales		(Rupees In	i nousand)	
is. Sales				
Shops, houses and commercial buildings				
- at completion of project basis	18,027	-	18,027	59,701
- at percentage of completion basis	12,000	-	29,342	48,691
Licensee fee	8,586	9,234	31,850	26,173
Display advertisements and miscellaneous income	2,617	3,708	10,692	11,852
Service charges	41,049	34,153	142,048	136,285
-	82,279	47,095	231,959	282,702
16 Cost of sales				
Shops, houses and commercial				
buildings				
- at completion of project basis	9,655	732	9,655	38,686
<ul> <li>at completion of project basis</li> <li>at percentage of completion basis</li> <li>Stores operating expenses</li> </ul>	9,655 7,444 50,359	732 1,275 40,088	9,655 58,825 181,000	38,686 33,335 183,883

67,458

42,095

255,904

249,480

		Quarte	er Ended	Nine mont	hs Ended
		March31, 2016	March31, 2015	March31, 2016	March31, 2015
		Un-audited	Un-audited	Un-audited	Un-audited
17.	Other income		(Rupees In	Thousand)	
Income fr	om financial assets				
	n bank accounts	7	20	472	217
	on on guarantee ettlements of loans - note 6.1	309	309	928 599,225	928
dain on se	stierieritä or loaria - riote o. r			333,223	
	om non-financial assets				0.40
Gain on di Rental inc	isposal of fixed assets	333 2,658	- 5,402	333 7,979	813 10,341
	no longer required written back	-	-	3,500	-
Others		2,336	(281)	7,599	5,329
		5,643	5,451	620,036	17,629
18.	Finance costs				
Markup or	n				
- Long t	erm finances - secured n currency convertible	650	9,096	2,038	27,947
bond	ls - unsecured mable capital - secured	4,123	680	12,371	3,555
	participatory)	32,510	38,733	103,523	125,990
	term finance - secured ies against assets subject	2,405	3,371	7,355	9,692
	ance lease			1,848	
		39,688	51,880	127,135	167,184
Bank char	ges and processing fee	71	51	1,083	1,359
		39,759	51,931	128,218	168,543
		Quarte	er Ended	Nine mont	hs Ended
		March31, 2016	March31, 2015	March31, 2016	March31, 2015
		Un-audited	Un-audited	Un-audited	Un-audited
19	Earnings/ (loss) per share				
19.1	Basic earnings/ (loss) per share				
	s) for the period (Rupees in thousand) average number of ordinary	(40,559)	(108,543)	253,370	(281,794)
shares o	outstanding during riod (in thousand)	278,877	278,877	278,877	278,877
Earnings/(	(loss) per share (Rupees)	(0.15)	(0.37)	0.91	(1.01)
19.2	Diluted loss per share				
-					

The dilution effect on basic loss per share is due to conversion option on foreign currency convertible bonds (FCCB'). The basic weighted average number of shares have been adjusted for conversion option available to bondholders.

		Quarter	ended	Nine month	ns ended
		March 31, 2016	March 31, 2015	March 31, 2016	March 31, 2015
		Un-audited	Un-audited	Un-audited	Un-audited
Loss for the period (Rupees in thousand)		(40,559)	(108,543)	253,370	(281,794
Interest on FCCB (Rupees in thousand)		4,123	680	12,371	3,555
Exchange (gain)/ loss (Rupees in thousand) Loss used to determine diluted		-	21,983	50,919	51,112
loss per share (Rupees)		(36,436)	(85,880)	323,747	(227,127
Weighted average number of ordinary shares outstanding during					
the period (in thousand) Assumed conversion of FCCB		278,877	278,877	278,877	278,877
into ordinary shares (number in thousand) Weighted average number of shares for diluted loss		115,792	110,729	115,792	110,729
per share (in thousand) Loss per share		394,669	389,606	394,669	389,606
diluted (Rupees)		(0.09)	(0.22)	0.82	(0.58
Restricted to basic loss per share in					
case of anti-dilution (Rupees)		(0.15)	(0.37)	0.82	(1.0
			-	Nine month	ns ended
				March 31, 2016	March 31, 2015
			-	Un-audited	Un-audited
Relationship with the Group	Na	ture of transa	ction		
i. Associate	Guarantee commission income Shared expenses charged		928	928	
		y the Group rchase of inver	ntory	1,452 56,940	-
	Re	ceipt against P	ace circle sales	25,838	28,668
ii. Others	Pu	rchase of good			
	Rental income		ds & services	8,995	
		ntal income		8,995 7,972	
	Ad	ntal income vance received	d for the	7,972	
	Ad	ntal income vance received	d for the		
	Ad s Fu	ntal income vance received ale of inventor nds received o	d for the	7,972	7,247
	Ad s Fu	ntal income vance received ale of inventor nds received o elated parties	d for the y n behalf of	7,972	7,247
personnel	Add Fu r Sa	ntal income vance received ale of inventory nds received o elated parties laries and othe benefits	d for the y n behalf of er employee	7,972	7,24 - 1,35
personnel	Fu r Sa k Ex	ntal income vance received ale of inventor nds received o elated parties laries and othe penefits pense charged	d for the y n behalf of er employee	7,972 32,008 - 14,981	7,247 - 1,35 14,459
personnel	Fu r Sa k Ex	ntal income vance received ale of inventory nds received o elated parties laries and othe benefits	d for the y n behalf of er employee	7,972 32,008	7,247 - 1,35 14,459
personnel	Fu r Sa k Ex	ntal income vance received ale of inventor nds received o elated parties laries and othe penefits pense charged	d for the y n behalf of er employee	7,972 32,008 - 14,981	7,247 - 1,35 14,459
iv. Post employment benefit plan	Fu r Sa k Ex	ntal income vance received ale of inventor nds received o elated parties laries and othe penefits pense charged	d for the y n behalf of er employee	7,972 32,008 - 14,981 7,473 Un-audited March 31,	June 30, 2015
personnel	Fu r Sa k Ex	ntal income vance received ale of inventor nds received o elated parties laries and othe penefits pense charged	d for the y n behalf of er employee	7,972 32,008 - 14,981 7,473 Un-audited March 31, 2016	7,247 1,351 14,458 8,201 Audited June 30, 2015
personnel iv. Post employment benefit plan	Fu r Sa k Ex	ntal income vance received ale of inventor nds received o elated parties laries and othe penefits pense charged	d for the y n behalf of er employee	7,972 32,008 - 14,981 7,473 Un-audited March 31, 2016	7,247 1,35 14,458 8,20 Audited June 30, 2015

	Nine mon	ths ended
	March 31, 2016 Un-audited (Rupees in	March 31, 2015 Un-audited thousand)
21 Cash generated from operations	(Hapooo III	anouounu)
21 Outsit generated from operations		
Profit/(loss) before tax	312,709	(280,693)
Adjustments for:		
- Depreciation on property, plant and equipment - note 11.1	16,566	16,904
- Amortisation on intangible assets	398	401
- Profit on sale of property, plant and equipment	(333)	(813)
- Loss on exchange of shops and counters	-	1,545
- Provision for doubtful debts	5,667	-
Share of profit of associate	(14,783)	(4,114)
- Markup income	(472)	(217)
- Gain on settlements of loans	(599,225)	-
- Finance costs	127,135	167,184
- Exchange loss on foreign currency convertible bonds	50,919	51,112
- Provisions no longer required written back	(3,500)	-
- Provision for gratuity and leave encashment	7,839	6,872
Loss before working capital changes	(97,080)	(41,819)
Effect on cash flow due to working capital changes		
- Decrease in stock-in-trade	348,869	31,050
- Decrease/(increase) in trade debts	65,082	(16,011)
- Increase/(decrease) in advances, deposits		
prepayments and other receivables	5,003	4,605
- Net decrease in advances against sale of property	(322,007)	7,444
- Increase in creditors, accrued and other liabilities	30,856	30,016
	127,803	57,104

								2222	
	ı	Real estate sales	te sales	Investment properties	roperties	Others	irs	Total	_
	ı	2016	2015	2016	2015	2016	2015	2016	2015
(J)	Segment revenue	47,369	108,392	31,850	26,173	152,740	148,137	231,959	282,702
(J)	Segment expenses - Cost of sales	68,480	72,021	27,150	27,610	153,850	156,273	249,480	255,904
0 0	Gross profit / (loss) Changes in fair value of investment	(21,111)	36,371	4,700	(1,437)	(1,110)	(8,136)	(17,521)	26,798
46	property Segment results =	(21,111)	36,371	4,700	(1,437)	(1,110)	(8,136)	(17,521)	26,798
ď	Administrative and selling expenses							(125,452)	(107,992)
J	Other operating income							620,036	17,629
ш	Finance costs							(128,218)	(168,543)
J	Other operating expenses							(50,919)	(53,542)
(J)	Share of profit from associate - net of tax							14,783	4,957
_	Loss before tax							312,709	(280,693)
-	Taxation							(59,339)	(1,101)
_	Loss for the year							253,370	(281,794)

## 23 Financial risk management

## 23.1 Financial risk factors

The Group's activities may expose it to a variety of financial risks: market risk (including currency risk, other price risk and interest rate risk), credit risk and liquidity risk.

The condensed interim financial statements do not include all financial risk management information and disclosures required in the annual financial statements; they should be read in conjunction with the Group's annual financial statements as at June 30, 2015.

There have been no changes in the risk management department or in any risk management policies since the year end.

## 23.2 Liquidity risk

Compared to year end, the Group settled long term borrowings of Rs 1,006.664 million inclusive of accrued markup against properties situated at Pace Towers and there was no material change in the contractual undiscounted cash outflows for remaining financial liabilities.

## 23.3 Fair value estimation

Fair value is the amount for which an asset could be exchanged, or liability settled, between knowledgeable willing parties in an arm's length transaction. Underlying the definition of fair value is the presumption that the Group is a going concern without any intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms. The carrying values of all financial assets and liabilities reflected in these financial statements approximate their fair values. Fair value is determined on the basis of objective evidence at each reporting date.

The tables below analyze assets carried at fair value as at December 31, 2015 and June 30, 2015.

The different levels have been defined as follows:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1).
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2).
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (level 3).

The following is categorization of assets measured at fair value at December 31, 2015:

Assets:	Level 1	Level 2 (Rupees in t	Level 3 housand)	Total
Recurring fair value measurement of Available for sale financial assets	-	-	-	-
Recurring fair value measurement of Investment property:				
Freehold land	-	1,165,920		1,165,920
Buildings	-	-	2,174,373	2,174,373
	-	1,165,920	2,174,373	3,340,293

The following is categorization of assets measured at fair value at June 30, 2015:

Level 1	Level 2 (Rupees in the	Level 3 ousand)	Total
-	-	-	-
-	1,165,920		1,165,920
-	-	2,255,510	2,255,510
-	1,165,920	2,255,510	3,421,430
	-	(Rupees in the	(Rupees in thousand) 1,165,920 2,255,510

There were no transfers between Levels 1 and 2 & Levels 2 and 3 during the period and there were no changes in valuation techniques during the periods.

## Valuation techniques used to measure level 2 and 3 assets

The fair value of these assets is determined by an independent professionally qualified valuer. Latest valuation of these assets was carried out on December 31, 2015. The level 2 fair value of freehold land has been derived using the sales comparison approach. The most significant input into this valuation approach is price per square yard. Level 3 fair value of Buildings has been determined using a depreciated replacement cost approach, whereby, current cost of construction of a similar building in a similar location has been adjusted using a suitable depreciation rate to arrive at present market value.

## Fair value measurements using significant unobservable inputs (level 3)

The following table presents the changes in level 3 items for the period and year ended December 31, 2015 and June 30, 2015 for recurring fair value measurements:

	Un-audited March 31, 2016 (Rupees in t	Audited June 30, 2015 thousand)
Opening fair value	2,255,510	2,301,406
Disposal of investment property	-	(25,736)
Settlement against loan of Habib Bank Limited	437,287	-
Transferred to inventory	27,399	-
	2,720,196	2,275,670
Add: Fair value gain / (loss) recognised during the period / year		(20,161)
Closing value after revaluation	2,720,196	2,255,510
		•

The change in unrealized gains/losses of the investment property is credited/charged to the profit and loss account as "Changes in fair value of investment property".

## Valuation inputs and relationship to fair value

The following table summarises the quantitative and qualitative information about the significant

unobservable inputs used in recurring level 3 fair value measurements. See paragraph above for the valuation techniques adopted.

Description	Fair Val March 31, 201		Significant Unobserv- able inputs	Quantitative Data / Range and relationship to the fair value
	Rs'000	Rs'000	-	
Buildings	2,174,373	2,255,510	Cost of construction of a new similar building Suitable depreciation rate to arrive at depreciated replacement value	The market value has been determined by using a depreciation factor of approximately 5%-10% on cost of constructing a similar new building. Higher, the estimated cost of construction of a new building, higher the fair value. Further, higher the depreciation rate, the lower the fair value of the building.

## 24. Date of authorization for issue

This condensed interim financial information was authorised for issue on April 25, 2016 by the Board of Directors of the Company.

## 25. Corresponding figures

In order to comply with the requirements of International Accounting Standard 34 - 'Interim Financial Reporting', the condensed interim balance sheet and condensed interim statement of changes in equity have been compared with the balances of annual audited financial statements of preceding financial year, whereas, the condensed interim profit and loss account, condensed interim statement of comprehensive income and condensed interim cash flow statement have been compared with the balances of comparable period of immediately preceding financial year.

Corresponding figures have been re-arranged, wherever necessary, for the purposes of comparison. However, no significant re-arrangements have been made.

LAHORE CHIEF EXECUTIVE DIRECTOR